







### IN THIS SESSION.....

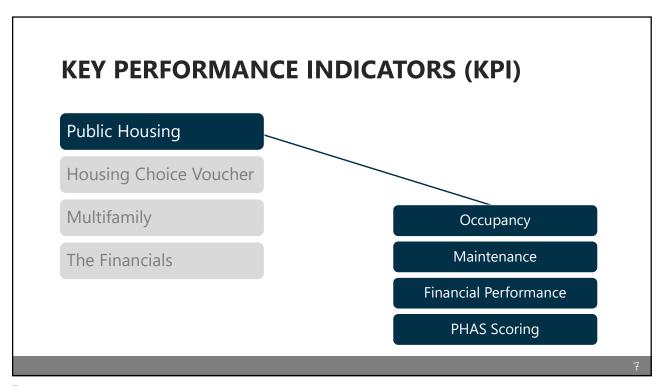
- → Identify Key Performance Indicators (KPIs)
- → Occupancy & Utilization
- → Physical Inspections
- → Financial Red Flags

- → Assessment Models
- → Reports to Utilize
- → Policy Development
- → Internal Controls
- → Asking for Help

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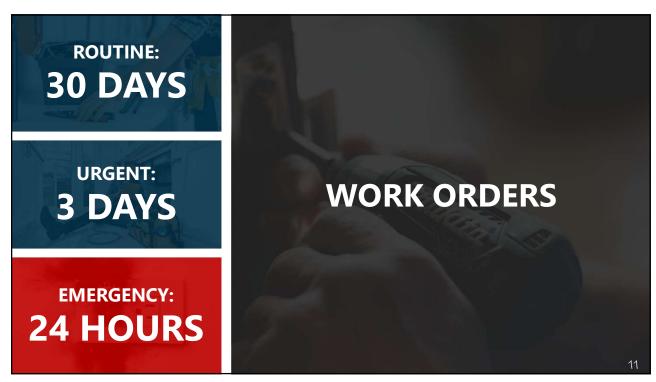
# IDENTIFYING KEY PERFORMANCE INDICATORS (KPI)



PUBLIC HOUSING
OCCUPANCY
MEASURES



PUBLIC HOUSING MAINTENANCE MEASURES



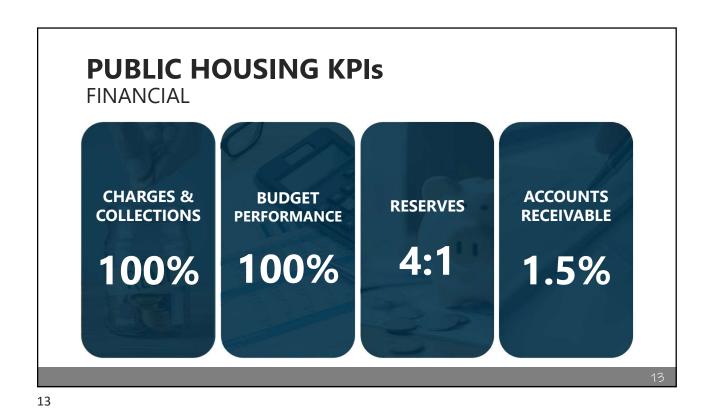
UNIT TURN TIMES

MAKE READY

MAKE READY:

14 DAYS

11



**Physical** Management Assessment (PASS) Assessment (MASS) 40 Points 25 Points **PUBLIC HOUSING KPIs PHAS PHAS** 100 Points **Capital Fund Financial Assessment (FASS)** Program (CFP) 25 Points 10 Points

# **PHAS DESIGNATION STATUS**

PHAS Designation	Composite PHAS Score	Individual Indicator Score
High Performer	Overall score of 90% or higher AND	At least 60% of points each for PASS(24), FASS(15), MASS(15) & 50% of points for CFP(5)
Standard Performer	Overall score of at least 60% AND	At least 60% of points each for PASS(24), FASS(15), MASS(15) & 50% of points for CFP(5)
Substandard Performer	Overall score of at least 60% BUT	Less than 60% in one or more of PASS, FASS or MASS Indicators
Troubled	Less than 60% overall score	
CFP Troubled		Less than 50% on CFP Indicator

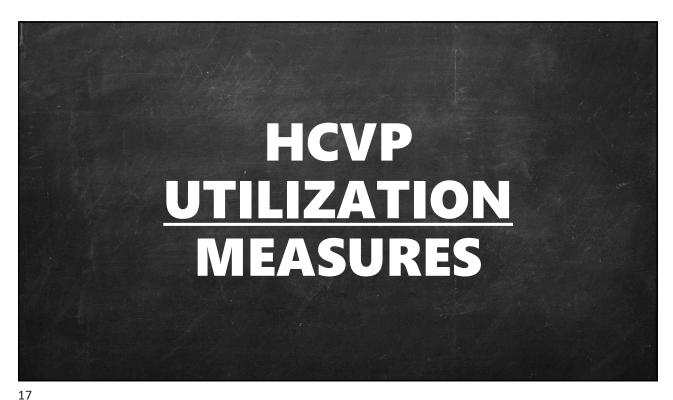
15

15

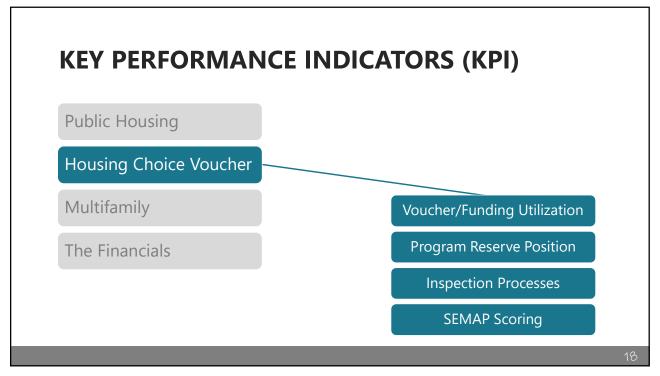
# **REPORTS**PUBLIC HOUSING

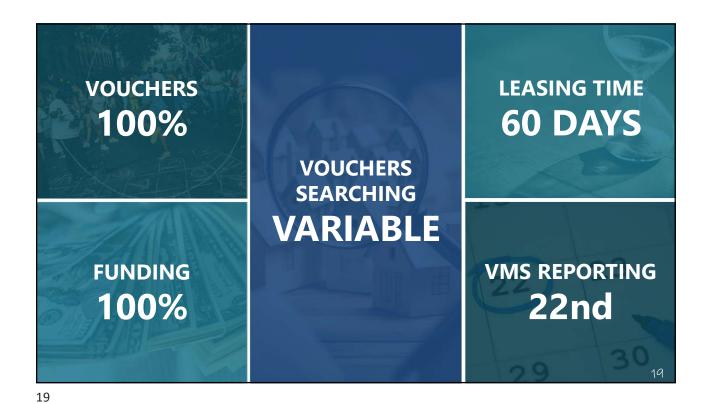


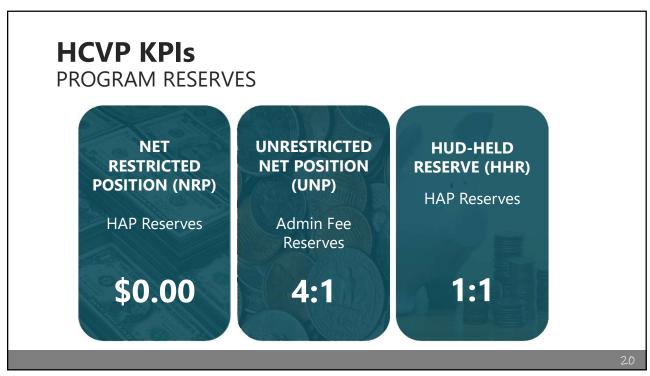
- → Wait List Updates/Ratios
- → Occupancy/Vacancy (Site/Program)
- → Work Orders
- → Unit Turnarounds



Τ,











# **SECTION EIGHT MANAGEMENT ASSESSMENT PROGRAM (SEMAP)**



14 Indicators



Occupancy **Processes** 



Inspection **Processes** 



Standard is 100%

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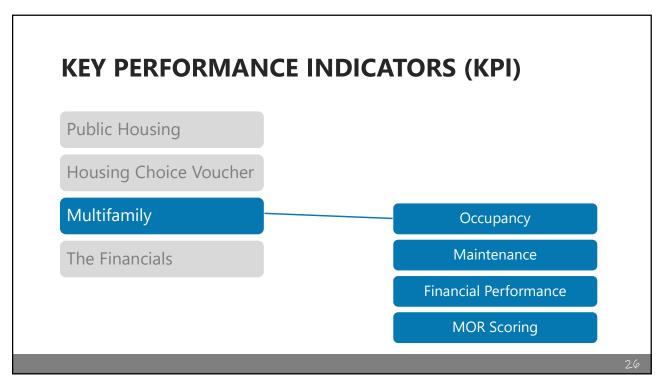
### **REPORTS**

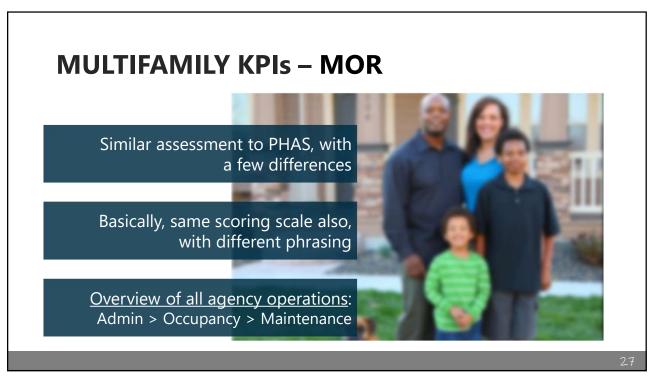
HOUSING CHOICE VOUCHER (HCV)



- → Annual Contributions Contract (ACC)
- → Utilization (leased voucher and \$\$)
- → Program Financials (reserves)
- **VMS Submissions**
- → Voucher Activity

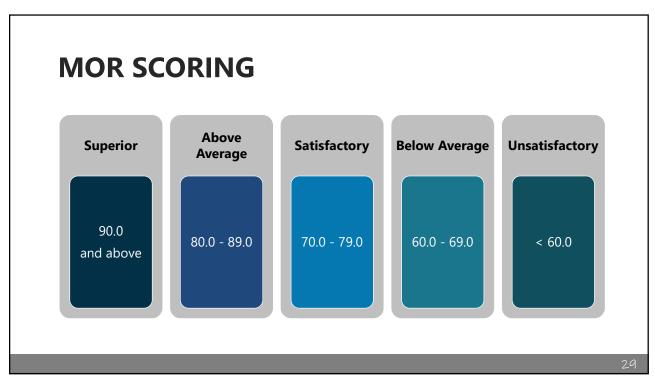




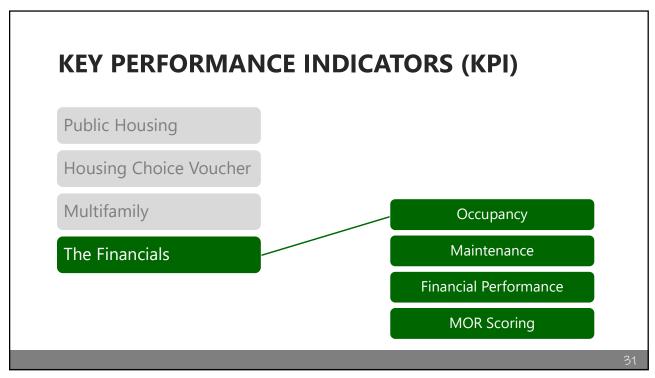


### **MOR COMPONENTS**

- → Desk Review
- → On-Site Review
- → Summary Report
- → Response to Summary Report
- $\rightarrow$  Management Follow-Up









## THE "FINANCIALS"

- $\rightarrow$  Budget
- → Claims
- → Cash Flow
- → Operating Statement
- → Balance Sheet
- → Financial Data Schedule (FDS)

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## **UNDERSTANDING THE REPORTS**

- → Check the math
- → Find the bottom line
- → Compare
- → Think about logical relationships

# TYING THE FINANCIAL REPORTS TOGETHER



Where You Are (Balance Sheet)



How You Got Here (OPS Statement)



Where You Are Going (Budget)



Resources to get Here (Cash Flow)

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**Unsteady Cash Flow** Rising Accounts Payable and Receivable **Pending Litigation** 



Shrinking Reserve Position
Lack of Internal Controls
Agency Salaries and Benefits

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# **ASK QUESTIONS**

Tough Questions

The Only Stupid Questions...

Who Can I Ask for Help?



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# **REPORTS** FINANCIAL



- → Annual Contributions Contract (ACC)
- → Utilization (leased voucher and \$\$)
- → Program Financials (reserves)
- → VMS Submissions
- → Voucher Activity

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